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QuickBooks Point of Sale Fact Sheet

If you're interested in Point of Sale, you're going to want to know up front how much it's going to cost you. This worksheet can help you get an idea of the investment you're going to need to make, and that will help you determine if it will be cost effective for you. I've filled in prices from the internet for some things – these are not guaranteed prices, just what I've found online. You can probably shop around for lower prices at Amazon or Costco. Other prices I've left blank for you to fill in with costs you've researched for hardware accessories. Then you can add everything up and find your total cost.

Software

Point of Sale Basic (a good basic cash register, but no inventory control)	\$1000.00
Point of Sale Pro (use this version if you need to track inventory)	\$1500.00
Second seat (to use POS on two machines simultaneously)	\$1100.00
QuickBooks Financial (works seamlessly with POS – if you already have a current version, you'll be able to sync it with your new POS system)	\$230.00
Installation assistance – my hourly rate (approximately 5 – 10 hours)	\$50.00/hour

POS Hardware

Bundle of receipt printer, credit card reader, cash drawer, bar code scanner (this is the bare bones minimum – below are other things you may want)	\$600.00
Physical Inventory Scanner	\$620.00
Tag Printer	\$330.00
Pole Display	\$210.00
Extra bundle, for second cash register	\$600.00

Computer Hardware

You'll need at least one computer with monitor	
If you want more than one POS workstation, you'll need to have two or more computers, and they'll need to be networked.	

Total

Enter the total here of everything you think you'll need, and you'll have an idea of your initial cash outlay	
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If you don't need to buy computer equipment, the total will probably be less than \$5000.00. Compare this with the benefits of POS.

Will the increased efficiency cut down on your bookkeeping costs? Do you think you could increase your sales with a second cash register? Would sales increase if each sale took less time to process? Could you use customer purchasing trends to focus your sales?

Will these benefits cover the costs of your new POS equipment in the first year? If so, what are you waiting for?